



Gaw Capital Partners Wins Two Awards at PERE Awards 2018

Asia's Deal of the Year & Industry Figure of the Year

HONG KONG, March 5, 2019 – Gaw Capital Partners is delighted to have been awarded Asia's 'Deal of the Year' for its HK\$23 billion acquisition of 17 Hong Kong shopping centres from Link REIT, which was completed in February 2018, and Asia's 'Industry Figure of the Year' for Goodwin Gaw at this year's PERE Awards.

The firm was also very pleased to have been a runner up for Global 'Office Investor of the Year', Global 'Retail Investor of the Year', 'Capital Raise of the Year' in Asia for its Gateway Real Estate Fund VI and 'Firm of the Year' in Asia and China respectfully.

The awards and recognitions follow another successful year for Gaw Capital, in which it closed major deals in China, Australia and Japan. These include the acquisitions of a further 12 Hong Kong shopping centres from Link REIT, Shanghai's Ocean Towers and four premium Grade A offices at Shanghai MixC through its funds under management.

During 2018, the firm raised additional US\$4.8 billion of equity commitments, acquired 24 projects in 15 cities and disposed 7 projects in 8 cities through its funds under management. The total deal transaction volume exceeds US\$11.9 billion globally.

Mr. Goodwin Gaw, Chairman and Management Principal at Gaw Capital Partners, commented, "It is an honor to have received these accolades and recognitions, which have been the result of our strong teamwork culture. The awards reflect the recognition globally of Gaw Capital's creativity and capabilities on some of the most complex but high-potential real estate transactions. We thank PERE for the awards and express our heartfelt gratitude to our LPs, partners and team for your continuous support, partnership and hard work."

The Global PERE Awards recognize significant highlights in the global real estate industry and is highly respected across the global real estate private equity industry.

About Gaw Capital Partners

Gaw Capital Partners is a uniquely positioned private equity fund management company focusing on real estate markets in greater China and other high barrier-to-entry markets globally.

Specializing in adding strategic value to under-utilized real estate through redesign and repositioning, Gaw Capital runs an integrated business model with its own in-house asset management operating platforms in retail, hospitality, property development and logistics. The firm's investments span the entire spectrum of real estate sectors, including residential development, offices, retail malls, hospitality and logistics warehouses.



The firm has raised five commingled funds targeting the Greater China and Asia Pacific region since its inception. In addition to managing opportunistic funds in Vietnam and the US along with a Pan-Asia hospitality fund, the firm also provides services for separate account direct investments globally.

Gaw Capital has raised more than US\$11 billion of equity since 2005 and manages US\$17 billion of assets as of Q3 2018.